

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3**  
**FISCAL YEAR 2016 (Apr. 1, 2016-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,186,244	2,386,497	(200,254)	(8.4)	4,392,093	4,732,901	(340,807)	(7.2)	134,308	143,882	(9,574)	(6.7)
Single-Piece Cards	66,026	71,331	(5,306)	(7.4)	187,920	201,626	(13,705)	(6.8)	1,200	1,287	(87)	(6.8)
Total Single-Piece Letters and Cards	2,252,270	2,457,829	(205,559)	(8.4)	4,580,013	4,934,526	(354,513)	(7.2)	135,508	145,169	(9,661)	(6.7)
Presort Letters	3,485,013	3,588,472	(103,460)	(2.9)	9,054,232	9,156,940	(102,707)	(1.1)	506,404	529,680	(23,276)	(4.4)
Presort Cards	135,868	144,512	(8,645)	(6.0)	521,559	544,716	(23,157)	(4.3)	4,259	4,448	(188)	(4.2)
Total Presort Letters and Cards	3,620,880	3,732,985	(112,104)	(3.0)	9,575,791	9,701,655	(125,864)	(1.3)	510,664	534,127	(23,464)	(4.4)
Flats	519,617	566,082	(46,466)	(8.2)	376,956	398,726	(21,770)	(5.5)	74,139	80,519	(6,380)	(7.9)
Parcels	204,084	131,032	73,051	55.8	74,183	47,525	26,658	56.1	22,590	14,554	8,035	55.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	54,504	63,553	(9,049)	(14.2)	35,045	41,478	(6,434)	(15.5)	2,028	2,348	(320)	(13.6)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	136,844	94,966	41,878	44.1	137,403	112,361	25,041	22.3	46,724	35,576	11,148	31.3
First-Class Mail Fees	31,394	33,681	(2,287)	(6.8)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	6,819,593	7,080,129	(260,536)	(3.7)	14,779,392	15,236,272	(456,880)	(3.0)	791,652	812,294	(20,642)	(2.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	265,122	252,032	13,091	5.2	1,714,132	1,601,069	113,063	7.1	57,024	64,850	(7,826)	(12.1)
High Density and Saturation Flats & Parcels	495,224	500,844	(5,620)	(1.1)	2,729,055	2,719,539	9,516	0.3	509,758	489,836	19,922	4.1
Carrier Route	377,076	479,417	(102,341)	(21.3)	1,404,914	1,736,958	(332,044)	(19.1)	297,697	376,125	(78,428)	(20.9)
Letters	2,434,462	2,453,273	(18,811)	(0.8)	11,635,360	11,341,401	293,959	2.6	578,451	560,278	18,172	3.2
Flats	519,911	472,243	47,667	10.1	1,366,369	1,125,652	240,717	21.4	334,467	286,430	48,037	16.8
Parcels	14,479	16,893	(2,413)	(14.3)	12,164	15,070	(2,905)	(19.3)	4,647	5,785	(1,138)	(19.7)
Every Door Direct Mail Retail	36,997	38,704	(1,707)	(4.4)	209,260	214,624	(5,364)	(2.5)	26,542	27,223	(680)	(2.5)
Domestic Negotiated Serv. Agreement Mail	13,779	12,555	1,223	9.7	56,094	50,669	5,425	10.7	11,692	10,150	1,542	15.2
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Standard Mail Fees	8,820	10,044	(1,224)	(12.2)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,165,871	4,236,004	(70,134)	(1.7)	19,127,349	18,804,982	322,367	1.7	1,820,278	1,820,677	(400)	(0.0)
<b>Periodicals Mail:</b>												
In-County	15,496	16,740	(1,244)	(7.4)	138,563	145,949	(7,385)	(5.1)	38,922	41,598	(2,676)	(6.4)
Outside County	352,503	380,121	(27,618)	(7.3)	1,288,692	1,338,322	(49,631)	(3.7)	474,044	492,919	(18,875)	(3.8)
Periodicals Mail Fees	1,740	1,844	(103)	(5.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	369,740	398,705	(28,965)	(7.3)	1,427,255	1,484,271	(57,016)	(3.8)	512,966	534,517	(21,551)	(4.0)
<b>Package Services Mail:</b>												
Alaska Bypass	7,845	8,233	(388)	(4.7)	307	313	(6)	(2.1)	20,668	21,128	(459)	(2.2)
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	43,485	45,715	(2,229)	(4.9)	56,215	56,267	(52)	(0.1)	89,532	91,510	(1,978)	(2.2)
Bound Printed Matter Parcels	55,544	56,916	(1,372)	(2.4)	50,772	47,095	3,677	7.8	106,594	111,722	(5,129)	(4.6)
Media and Library Mail	61,638	62,104	(466)	(0.8)	17,630	16,769	861	5.1	42,597	42,752	(155)	(0.4)
Package Services Mail Fees	420	681	(261)	(38.4)	-	-	-	-	-	-	-	-
Total Package Services Mail	168,932	173,649	(4,717)	(2.7)	124,923	120,444	4,479	3.7	259,391	267,112	(7,721)	(2.9)

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3**  
**FISCAL YEAR 2016 (Apr. 1, 2016-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	100,934	80,499	20,435	25.4	26,932	26,981	(49)	(0.2)
Free Mail	-	-	-	-	11,521	10,517	1,004	9.5	4,628	4,289	339	7.9
<b>Total Market Dominant Mail</b>	<b>11,524,135</b>	<b>11,888,487</b>	<b>(364,352)</b>	<b>(3.1)</b>	<b>35,571,373</b>	<b>35,736,984</b>	<b>(165,611)</b>	<b>(0.5)</b>	<b>3,415,847</b>	<b>3,465,871</b>	<b>(50,024)</b>	<b>(1.4)</b>
<b>Ancillary Services:</b>												
Certified Mail	167,447	176,663	(9,216)	(5.2)	50,066	52,724	(2,658)	(5.0)				
Collect on Delivery	444	833	(389)	(46.7)	44	86	(42)	(48.8)				
Delivery Confirmation	126	11,286	(11,161)	(98.9)	1,017,346	837,147	180,199	21.5				
Insurance	17,328	20,258	(2,930)	(14.5)	3,404	4,051	(648)	(16.0)				
Registered Mail	7,733	9,740	(2,006)	(20.6)	500	631	(131)	(20.8)				
Return Receipts	89,174	98,618	(9,443)	(9.6)	38,458	41,837	(3,379)	(8.1)				
Stamped Envelopes and Cards	2,515	2,731	(216)	(7.9)	-	-	-	-				
Other Domestic Ancillary Services	19,118	21,353	(2,234)	(10.5)	7,263	7,999	(736)	(9.2)				
International Ancillary Services	11,119	10,932	186	1.7	7,343	7,617	(274)	(3.6)				
<b>Total Ancillary Services</b>	<b>315,003</b>	<b>352,413</b>	<b>(37,410)</b>	<b>(10.6)</b>	<b>1,124,423</b>	<b>952,093</b>	<b>172,330</b>	<b>18.1</b>				
<b>Special Services:</b>												
Money Orders	37,470	41,463	(3,993)	(9.6)	23,274	23,509	(236)	(1.0)				
Post Office Box Service	70,875	73,190	(2,316)	(3.2)	5,941	6,058	(117)	(1.9)				
Other Domestic Special Services	24,580	26,075	(1,495)	(5.7)	1,580	389	1,191	306.0				
Other International Special Services	0	8	(8)	(100.0)	0	817	(817)	(100.0)				
<b>Total Additional Special Services</b>	<b>132,924</b>	<b>140,736</b>	<b>(7,812)</b>	<b>(5.6)</b>	<b>30,795</b>	<b>30,774</b>	<b>21</b>	<b>0.1</b>				
<b>Total Market Dominant Services</b>	<b>447,927</b>	<b>493,150</b>	<b>(45,222)</b>	<b>(9.2)</b>	<b>1,155,218</b>	<b>982,866</b>	<b>172,351</b>	<b>17.5</b>				
<b>Total Market Dominant Mail and Services</b>	<b>11,972,062</b>	<b>12,381,637</b>	<b>(409,574)</b>	<b>(3.3)</b>								
Other Market Dominant Revenue 7/	380,592	316,644	63,948	20.2								
Deferred Revenue Change in Estimate 8/	948,500	0	-	-								
<b>Total Market Dominant Revenue</b>	<b>13,301,155</b>	<b>12,698,281</b>	<b>602,874</b>	<b>4.7</b>								

Service Transactions  
U.S. Postal Service Mail  
Quarter 3, FY 2016 1/  
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Ancillary Services	4,010
Other Services	184
<b>Total</b>	<b>4,194</b>

**COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3**  
**FISCAL YEAR 2016 (Apr. 1, 2016-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	205,520	201,298	4,222	2.1	8,091	9,398	(1,308)	(13.9)	8,714	9,369	(654)	(7.0)
First-Class Package Service:												
Total First Class Package Service	474,020	419,328	54,692	13.0	172,099	175,863	(3,764)	(2.1)	67,156	61,771	5,385	8.7
Standard Post Mail:												
Total Standard Post	84,316	100,055	(15,739)	(15.7)	4,765	6,605	(1,840)	(27.9)	28,817	40,220	(11,403)	(28.4)
Priority Mail:												
Total Priority Mail	1,868,459	1,655,517	212,942	12.9	242,788	229,352	13,436	5.9	545,899	504,246	41,653	8.3
Parcel Select Mail:												
Total Parcel Select Mail	1,093,713	771,131	322,582	41.8	553,448	443,659	109,790	24.7	1,150,094	820,796	329,297	40.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	44,086	39,333	4,753	12.1	16,801	15,469	1,331	8.6	46,188	40,910	5,277	12.9
International Mail:												
Outbound Priority Mail International	127,900	139,892	(11,992)	(8.6)	2,254	2,820	(566)	(20.1)	15,115	18,804	(3,689)	(19.6)
Outbound International Expedited Services	37,069	56,243	(19,174)	(34.1)	556	881	(325)	(36.9)	3,228	5,024	(1,796)	(35.7)
Other Outbound International Mail	198,780	201,291	(2,510)	(1.2)	45,700	53,328	(7,628)	(14.3)	18,893	20,470	(1,577)	(7.7)
Inbound International	54,564	52,864	1,700	3.2	3,621	3,619	1	0.0	25,146	23,695	1,451	6.1
International Mail Fees	48	115	(67)	(58.4)	-	-	-	-	-	-	-	-
Total International Mail	418,361	450,405	(32,044)	(7.1)	52,131	60,648	(8,518)	(14.0)	62,383	67,994	(5,611)	(8.3)
Total Competitive Mail	4,188,475	3,637,066	551,409	15.2	1,050,122	940,995	109,127	11.6	1,909,250	1,545,305	363,945	23.6



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3**  
**FISCAL YEAR 2016 (Apr. 1, 2016-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent
Total Market Dominant and Competitive												
Total All Mail	15,712,610	15,525,553	187,057	1.2	36,621,495	36,677,979	(56,484)	(0.2)	5,325,097	5,011,176	313,921	6.3
Total All Services	656,838	692,277	(35,439)	(5.1)	1,183,537	1,009,076	174,461	17.3				
Total All Mail and Services	16,369,448	16,217,831	151,617	0.9								
Total All Other Revenue 7/	408,477	343,276	65,201	19.0								
Total Deferred Revenue Change in Estimate 8/	948,500	0	-	-								
Total All Revenue	17,726,425	16,561,107	1,165,319	7.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

7/ This amount includes the revenue recognized for the current year due to a change in accounting estimation for Forever Stamps. See form 10-Q filed August 9, 2016.

8/ This amount represents the reduction in Forever Stamp deferred liability for prior years due to a change in accounting estimate. See form 10-Q filed August 9, 2016.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD**  
**FISCAL YEAR 2016 (Oct. 1, 2015-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	7,319,917	7,646,624	(326,707)	(4.3)	14,555,164	15,215,898	(660,734)	(4.3)	445,216	465,044	(19,828)	(4.3)
Single-Piece Cards	211,224	219,452	(8,227)	(3.7)	591,627	624,867	(33,240)	(5.3)	3,777	3,991	(213)	(5.3)
Total Single-Piece Letters and Cards	7,531,141	7,866,076	(334,935)	(4.3)	15,146,792	15,840,765	(693,974)	(4.4)	448,994	469,035	(20,041)	(4.3)
Presort Letters	11,334,077	11,242,711	91,366	0.8	28,704,541	28,800,369	(95,828)	(0.3)	1,639,112	1,660,490	(21,378)	(1.3)
Presort Cards	442,043	428,718	13,326	3.1	1,653,102	1,627,222	25,879	1.6	13,502	13,286	215	1.6
Total Presort Letters and Cards	11,776,120	11,671,429	104,691	0.9	30,357,643	30,427,592	(69,949)	(0.2)	1,652,614	1,673,777	(21,163)	(1.3)
Flats	1,684,530	1,806,325	(121,795)	(6.7)	1,190,420	1,283,828	(93,408)	(7.3)	239,712	261,320	(21,608)	(8.3)
Parcels	519,527	409,728	109,799	26.8	184,725	152,604	32,121	21.0	55,360	47,189	8,170	17.3
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	211,030	214,347	(3,317)	(1.5)	138,154	144,901	(6,747)	(4.7)	7,426	7,879	(453)	(5.8)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	440,151	321,598	118,553	36.9	451,947	357,005	94,942	26.6	153,837	115,690	38,147	33.0
First-Class Mail Fees	107,373	114,615	(7,242)	(6.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	22,269,872	22,404,118	(134,245)	(0.6)	47,469,680	48,206,694	(737,014)	(1.5)	2,557,942	2,574,890	(16,948)	(0.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	820,725	751,676	69,048	9.2	5,203,983	4,844,225	359,758	7.4	197,995	196,715	1,279	0.7
High Density and Saturation Flats & Parcels	1,525,239	1,563,070	(37,831)	(2.4)	8,248,670	8,556,215	(307,545)	(3.6)	1,514,672	1,515,494	(822)	(0.1)
Carrier Route	1,400,338	1,841,211	(440,873)	(23.9)	5,048,980	6,736,134	(1,687,153)	(25.0)	1,110,389	1,439,006	(328,617)	(22.8)
Letters	7,810,602	7,694,434	116,168	1.5	36,600,644	36,063,546	537,098	1.5	1,844,521	1,812,600	31,921	1.8
Flats	1,837,906	1,531,732	306,174	20.0	4,737,419	3,640,492	1,096,927	30.1	1,185,520	925,580	259,940	28.1
Parcels	44,179	53,308	(9,128)	(17.1)	35,541	48,089	(12,548)	(26.1)	13,650	18,152	(4,502)	(24.8)
Every Door Direct Mail Retail	112,318	113,120	(802)	(0.7)	620,847	639,856	(19,009)	(3.0)	78,748	81,159	(2,411)	(3.0)
Domestic Negotiated Serv. Agreement Mail	45,187	41,672	3,514	8.4	192,856	180,151	12,705	7.1	39,406	35,247	4,159	11.8
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Standard Mail Fees	38,869	39,856	(987)	(2.5)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	13,635,361	13,630,079	5,283	0.0	60,688,940	60,708,707	(19,767)	(0.0)	5,984,900	6,023,953	(39,053)	(0.6)
<b>Periodicals Mail:</b>												
In-County	46,568	49,578	(3,010)	(6.1)	403,932	429,550	(25,618)	(6.0)	114,182	124,679	(10,497)	(8.4)
Outside County	1,099,959	1,147,335	(47,375)	(4.1)	3,812,473	4,008,913	(196,440)	(4.9)	1,428,172	1,517,183	(89,011)	(5.9)
Periodicals Mail Fees	5,542	5,220	322	6.2	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,152,070	1,202,132	(50,062)	(4.2)	4,216,405	4,438,463	(222,058)	(5.0)	1,542,354	1,641,862	(99,508)	(6.1)
<b>Package Services Mail:</b>												
Alaska Bypass	24,961	24,888	73	0.3	948	951	(2)	(0.3)	63,899	64,102	(203)	(0.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	159,090	160,162	(1,071)	(0.7)	200,330	196,652	3,678	1.9	321,010	315,282	5,728	1.8
Bound Printed Matter Parcels	210,189	205,262	4,928	2.4	179,529	165,373	14,156	8.6	410,205	406,769	3,435	0.8
Media and Library Mail	195,172	203,657	(8,485)	(4.2)	54,810	55,521	(712)	(1.3)	129,426	136,885	(7,460)	(5.4)
Package Services Mail Fees	1,723	2,234	(511)	(22.9)	-	-	-	-	-	-	-	-
Total Package Services Mail	591,135	596,202	(5,067)	(0.8)	435,617	418,497	17,120	4.1	924,539	923,039	1,501	0.2



**COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD**  
**FISCAL YEAR 2016 (Oct. 1, 2015-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	610,543	589,444	21,099	3.6	25,091	27,081	(1,990)	(7.3)	27,034	29,375	(2,342)	(8.0)
First-Class Package Service:												
Total First Class Package Service	1,518,913	1,283,727	235,186	18.3	574,066	543,521	30,544	5.6	217,569	191,348	26,221	13.7
Standard Post Mail:												
Total Standard Post	323,857	378,650	(54,793)	(14.5)	19,062	26,984	(7,922)	(29.4)	111,661	151,091	(39,430)	(26.1)
Priority Mail:												
Total Priority Mail	5,908,190	5,411,600	496,590	9.2	769,068	733,377	35,691	4.9	1,771,358	1,637,285	134,074	8.2
Parcel Select Mail:												
Total Parcel Select Mail	3,432,029	2,439,625	992,404	40.7	1,779,944	1,401,617	378,327	27.0	3,724,155	2,645,974	1,078,182	40.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	127,619	114,505	13,114	11.5	48,606	44,950	3,657	8.1	142,342	129,705	12,637	9.7
International Mail:												
Outbound Priority Mail International	432,195	485,308	(53,113)	(10.9)	7,828	9,791	(1,964)	(20.1)	52,444	64,844	(12,400)	(19.1)
Outbound International Expedited Services	137,697	182,154	(44,456)	(24.4)	2,050	2,864	(814)	(28.4)	11,547	17,340	(5,793)	(33.4)
Other Outbound International Mail	644,942	673,626	(28,684)	(4.3)	154,156	175,955	(21,799)	(12.4)	62,127	67,509	(5,381)	(8.0)
Inbound International	175,405	176,401	(995)	(0.6)	12,202	11,763	440	3.7	82,492	78,381	4,111	5.2
International Mail Fees	69	137	(68)	(49.8)	-	-	-	-	-	-	-	-
Total International Mail	1,390,308	1,517,625	(127,317)	(8.4)	176,236	200,373	(24,137)	(12.0)	208,611	228,074	(19,463)	(8.5)
Total Competitive Mail	13,311,458	11,735,176	1,576,282	13.4	3,392,073	2,977,903	414,171	13.9	6,202,730	5,012,852	1,189,878	23.7



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD**  
**FISCAL YEAR 2016 (Oct. 1, 2015-Jun. 30, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	50,959,896	49,567,707	1,392,189	2.8	116,571,353	117,068,791	(497,438)	(0.4)	17,315,049	16,272,629	1,042,419	6.4
Total All Services	1,993,113	2,037,242	(44,128)	(2.2)	3,722,131	3,125,105	597,026	19.1				
Total All Mail and Services	52,953,010	51,604,948	1,348,061	2.6								
Total All Other Revenue 7/	965,620	698,797	266,822	38.2								
Total Deferred Revenue Change in Estimate 8/	948,500	0	-	-								
Total All Revenue	54,867,129	52,303,746	2,563,384	4.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

7/ This amount includes the revenue recognized for the current year due to a change in accounting estimation for Forever Stamps. See form 10-Q filed August 9, 2016.

8/ This amount represents the reduction in Forever Stamp deferred liability for prior years due to a change in accounting estimate. See form 10-Q filed August 9, 2016.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.